

Case Study

Recruitment of Head of Financial Shared Services for a new International Shared Service Centre CooperVision Inc.

Brief

CooperVision is part of Cooper Companies, an acquisitive NYSE-quoted global medical device company with revenue in 2014 of \$1.7 billion. 10,000 employees and head-quarters in Pleasanton, California. CooperVision is the third largest soft contact lens manufacturer in the world with 22% share of a growing market.

Response

The creation of an expanded SSC which will support the 23 countries comprising the European and ACE regions resulted in the need for a high quality individual to lead the finance SSC team. The SSC was still at a relatively early stage of its evolution so this was an exciting opportunity to develop a highly capable. international, customer focused group of wellmotivated people as the department looks expand regional its service offering.

Outcome

Chilworth Partnership was retained to conduct an international search. A shortlist of three candidates was presented, all with significant relevant experience verv and quickly the ideal candidate was identified. Having being jointly responsible for creating a Shared Service Centre for a US similar sized. manufacturing business and subsequently having been a European CFO for the same business he had the perfect background for this high profile role.

"Chilworth Partnership really understood our requirements for an important Regional role and provided a tailored and focused search that concluded in the successful recruitment of an individual that matched the brief remarkably well!"

Nigel Penfold

CFO Europe and ACE, CooperVision Inc.

